



QUARTERLY REPORT
AT
31 MARCH 2002

CSP GROUP

CSP INTERNATIONAL INDUSTRIA CALZE S.p.A.
VIA PIUBEGA, 5C - 46040 CERESARA (MN) - ITALY
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CORPORATE BODIES

Board of Directors

Chairman	Enzo	BERTONI (*)
Managing Director	Francesco	BERTONI (*)
Directors	Massimo Maria Grazia Gianfranco Arturo	ARMANINI BERTONI BOSSI TEDOLDI

Board of Statutory Auditors

Chairman	Vanna	STRACCIARI
Auditors	Marco Luca	MONTESANO SAVOIA
Alternate auditors	Paolo Luca	BERTOCCO GASPARINI

(*) Notes on exercising power: powers of ordinary and extraordinary administration, except for the reserved to the Board of Directors as per the law or by-laws, with single signature

DIRECTORS' REPORT ON GROUP OPERATIONS

During the three months from January to March 2002, the CSP Group achieved better results than during the same period in 2001, with an increase in both sales and profitability. These improvements were made despite a widespread slowdown in consumption during the period, caused mostly by a lack of familiarity with the new currency.

The fact that the Group's results are so good owes principally to internal production synergies and important product innovations, which were very well received by the trade.

The product developments concerned the core business (hosiery) as well as traditional and seamless lingerie. During the same period, the Group took the first steps toward the rationalisation of its assortments, by closing down the Star Way and Sanpellegrino Élite lines.

It also made an enormous commitment to production in the several new lingerie lines presented at the start of the year, under the Group's various brand names.

Group performance

Summary statement of income

<i>(in millions of Euro)</i>	31 March 2002		31 March 2001		31 December 2001	
	Amount	%	Amount	%	Amount	%
Net sales	46.11	100.0	43.12	100.0	163.33	100.0
Cost of Sales	27.98	60.7	26.04	60.4	101.63	62.2
Gross profit	18.13	39.3	17.08	39.6	61.70	37.8
Selling, general and administrative costs	12.31	26.7	16.20	37.6	53.43	32.7
Operating profit	5.82	12.6	0.88	2.0	8.27	5.1
Financial expenses, net	0.98	2.1	1.00	2.3	4.22	2.6
Other charges, net	0.01	0.0	0.70	1.6	2.02	1.2
Non-recurring charges, net	0.62	1.4	0.03	0.1	0.0	0.0
Profit (loss) before taxes	4.21	9.1	(0.85)	(2.0)	2.03	1.2
Income taxes	(*)	(*)	(*)	(*)	(2.25)	(1.4)
Net profit (loss) for the period	4.21	9.1	(0.85)	(2.0)	(0.22)	(0.2)
Net profit (loss) attributable to minority interests	(0.12)	(0.2)	(0.56)	(1.3)	(0.21)	(0.2)
Net profit (loss) for the period attributable to the Group	4.09	8.9	(1.41)	(3.3)	(0.43)	(0.3)

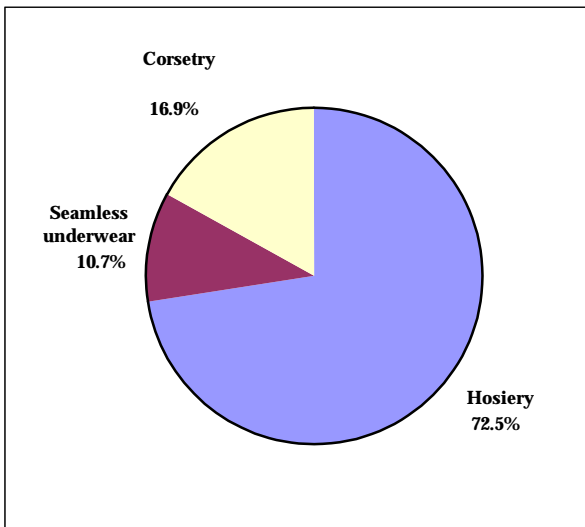
(*) income taxes for the period are not calculated as of 31 March.

Net sales - net sales in the first quarter of 2002 amounted to 46.11 million euro, compared with 43.12 million euro, showing an increase of 6.9%.

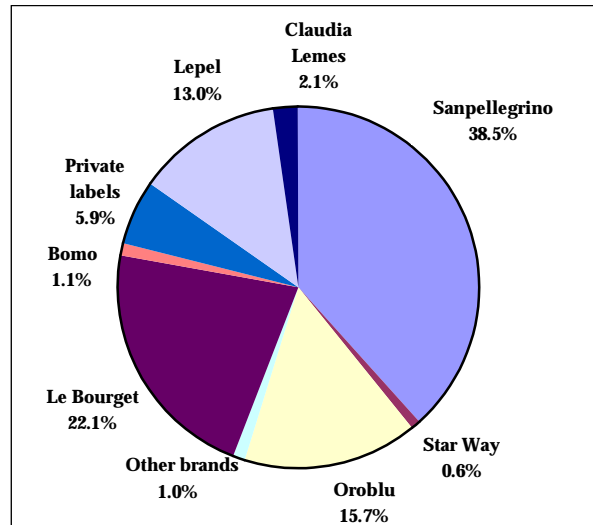
Note that first quarter 2001 sales have been affected by the change in the parent company's distribution system in the mass retailing sector, which entailed bringing back into inventory the finished products previously stocked by distributors. After adjusting for that factor, net sales for the quarter still increased by around 2%.

The following graphs show the breakdown of sales by product sector and brand for the quarter under review:

Sales breakdown by sector at 31.03.2002



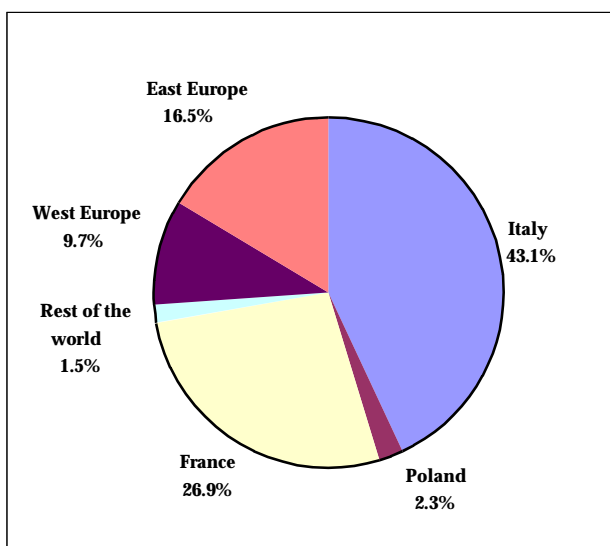
Sales breakdown by brand at 31.03.2002



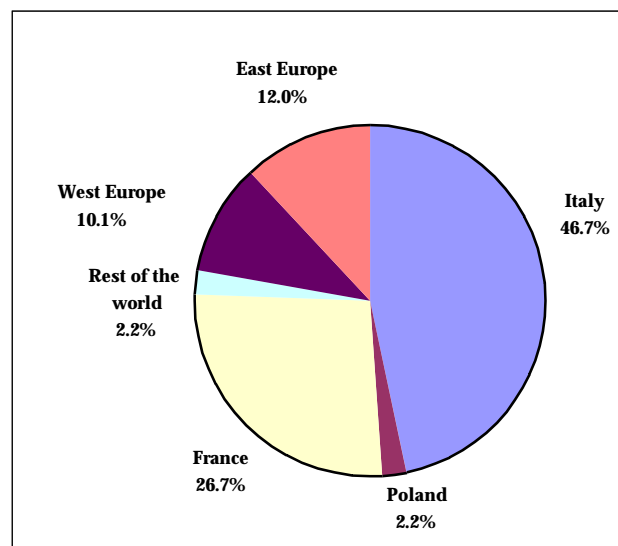
The first quarter of 2002 confirmed the growth trend for seamless lingerie, which made up 10.7% of total sales compared with 7.6% for the same period in 2001 and 8.8% for all of last year.

The next two graphs show sales by geographical area for the first quarter of 2002 and 2001; in absolute terms, there was an increase in sales to Eastern European countries of 46.3% (2.4 million euro) and to the French market of 7.6% (0.9 million euro).

Sales by geographical area at 31.03.2002



Sales by geographical area at 31.03.2001



Cost of sales - the cost of sales in the first quarter of 2002 was 27.99 million euro, 60.7% of net sales, in line with the 1st quarter of 2001.

Gross profit – the gross profit margin for first quarter was 39.3%, compared with 39.6% for the same period the previous year.

Selling, general and administrative costs – selling, general and administrative costs, amounting to 12.31 million euro, represented 26.7% of net sales compared with 37.6% for the first quarter of 2001.

The decrease was caused essentially by lower advertising expenditure, due to scheduling changes in the campaigns planned for the Group's trademarks. For the full year, advertising expenditure should be in line with previous years.

Operating profit – The operating profit came to 5.82 million euro, compared with 0.88 million euro for the same period in 2001, rising from 2.0% to 12.6% of net sales. The improvement owes mostly to the reduction in selling, general and administrative costs. It should also be noted that the first quarter of 2001 was penalized by the changes in the distribution system as mentioned above.

Financial charges, net – Net financial charges amounted to 0.98 million euro, and are substantially in line with the same period in 2001. This was possible despite the increase in net debt, thanks to a more favourable trend in interest rates.

Other charges, net – These fell dramatically, from 0.70 million euro to 0.01 million euro. During the first quarter of 2001, own shares were written down to market value, while during the same period in 2002 no such writedowns were necessary.

Non-recurring charges, net – Net non-recurring charges, at 0.62 million euro, refer to the restructuring planned this year for the Le Bourget Group, which will be concentrated under a single name through the merger of E.D.I., the holding company, and SOGED and BUC the two operating companies, with Le Bourget S.A. Specifically, the closure of the Marseilles unit will lead to significant organizational, operational and logistical benefits, which will reduce costs and improve standards of service.

Income taxes – the quarterly financial statements do not include any provision for income taxes, as permitted by CONSOB regulations applicable to the circumstances.

Summary balance sheet

The following table gives a summarized version of the reclassified consolidated balance sheet as of 31 March 2002:

<i>(in millions of Euro)</i>	31 March 2002	31 December 2001	31 March 2001
Current assets	120.87	125.01	121.55
Current liabilities	(44.80)	(47.26)	(53.06)
Net working capital	76.07	77.75	68.49
Equity investments (including own shares)	6.54	6.10	4.60
Tangible and intangible fixed assets	67.95	69.31	70.34
Capital employed	150.56	153.16	143.43
Other medium/long-term liabilities	(10.37)	(10.38)	(9.47)
Net capital employed	140.19	142.78	133.96
Net debt	74.45	81.17	65.63
Shareholders' equity attributable to minority interests	1.73	1.65	8.21
Net equity	64.01	59.96	60.12
Total	140.19	142.78	133.96

Working capital - Net working capital as of 31 March 2002 amounted to 76.07 million euro, essentially unchanged since 31 December 2001.

Capital employed - Capital employed fell from 153.16 million euro to 150.56 million euro, a decrease of 2.6 million euro.

Net debt - net debt, as shown in the following table, fell by 6.7 million euro compared with 31 December 2001 as a logical consequence of the seasonal trend in sales.

The net financial position is made up as follows:

<i>(in millions of Euro)</i>	31 March 2002	31 December 2001	31 March 2001
Short-term bank borrowings	43.92	46.36	34.30
Current portion of medium/long-term debt	12.50	16.89	15.90
Cash and banks	(3.85)	(5.44)	(2.68)
Net short-term borrowings	52.57	57.81	47.52
Medium/long-term lending, net of the current portion	21.88	23.36	18.11
Net debt	74.45	81.17	65.63

Group performance company by company

a) Parent Company

The parent company's sales in the first quarter of 2002, net of intercompany sales, went up by 10.4% from 21.8 million euro to 24.1 million euro. This was achieved thanks to the increase in sales of the seamless lingerie lines, which accounted for 19.3% of revenues, and excellent results in Eastern Europe.

The rise in intercompany sales (+19%), basically with the French affiliate Le Bourget (+32%), confirms the achievement of the production synergies envisaged at the time of the acquisition.

Another example of the growth of intercompany net sales is the excellent performance by Oroblù both in Italy and abroad, with improvements for both hosiery and lingerie but most notably for the latter.

Sanpellegrino also did well, especially in terms of exports.

It should also be noted that 2002 started off without the handicaps that affected the first quarter of 2001, in connection with the new distribution structure.

The operating profit went up sharply, thanks to the lower incidence of marketing and advertising expenses caused by the change of schedule in 2002, whereby the campaigns for CSP brands have been moved to the second quarter and the autumn/winter season.

b) The Le Bourget Group

During the first quarter, the growth in total sales (+6% net of intercompany and +11.6% gross of intercompany sales) was achieved through the increase in private label deliveries to mass retailers in France; this also led to a significant decline in the gross profit margin.

In keeping with the strategies adopted throughout the Group, Le Bourget is also concentrating on its most important brand. Starting in the second half of 2002, it will abandon the Bomo brand and only sell Le Bourget label goods.

Like CSP, during the first quarter of the year Le Bourget also saw a decrease in advertising expenses, due solely to a scheduling change that will put the brand back in the public eye as from August.

c) Lepel

The trend in total sales (-1% on the same period in 2001) was influenced by the fact that not enough goods were available to fulfil the company's orders. The substantial increase in new orders and in the order backlog (+59% on the same period in 2001) caused production volumes to rise sharply, pushing up purchases and sub-contracted work.

At Lepel, too, the communications budget underwent timing changes with respect to previous years because of the different distribution schedules for the new product lines.

d) Sanpellegrino Polska

After increasing its production capacity in 2001, Sanpellegrino Polska boosted its gross profit margin from 18.15% to 23.14%, and achieved a 32% rise in gross sales.

Prospects

In April the Group resumed its advertising investments, which were initially focused on Lepel. Over the next few months they will be extended to Sanpellegrino, Oroblù and Le Bourget.

The size of these investments, a communications strategy designed to support all product sectors (seamless underwear, hosiery and corsetry), and a new media strategy involving the use of different forms of advertising for television and press (issues as well as spreads) will surely speed up the rotation of our products at stores. For this reason, over the coming months we are looking to see an increase in both our market shares and sales revenues compared with 2001.

Ceresara, 10 May 2002

Chairman of the Board of Directors

Attachments

1. Reclassified statement of Income
2. Reclassified balance sheet

Reclassified Consolidated Statement of Income

(figures in thousands of Euro)

	31 March 2002	31 March 2001	31 December 2001
Net sales	45,929	42,925	162,524
Income from royalties	185	196	807
NET REVENUES	46,114	43,121	163,331
COST OF SALES			
Purchases	13,377	13,577	59,779
Labour cost	5,154	5,305	20,662
Services	3,861	3,225	13,863
Depreciation and amortisation	1,908	1,987	7,519
Other costs	2,059	2,204	7,555
(Increase) decrease in inventories	1,628	(254)	(7,753)
	27,987	26,044	101,625
GROSS PROFIT	18,127	17,077	61,706
SELLING, GENERAL AND ADMINISTRATIVE COSTS			
Labour cost	3,885	3,924	14,176
Advertising expenses	2,684	6,502	17,580
Commissions	811	941	3,147
Depreciation and amortisation	1,160	1,063	4,534
Other expenses	3,769	3,771	13,997
	12,309	16,201	53,434
OPERATING PROFIT	5,818	876	8,272
Financial charges (income), net	982	1,000	4,223
Writedown (writeup) of investments	0	0	0
Other (income) and charges	12	704	2,014
	994	1,704	6,237
PROFIT (LOSS) BEFORE INCOME TAXES AND EXTRAORDINARY ITEMS	4,824	(828)	2,035
Extraordinary charges and (income)	618	24	4
PROFIT (LOSS) BEFORE INCOME TAXES	4,206	(852)	2,031
Income taxes (*)	(*)	(*)	(2,248)
NET PROFIT (LOSS) FOR THE PERIOD	4,206	(852)	(217)
Net minority interests	(120)	(555)	(209)
NET PROFIT (LOSS) FOR THE GROUP	4,086	(1,407)	(426)

(*) the figures at 31 March do not include income taxes.

(figures in thousands of Euro)

	31 March 2002	31 December 2001	31 March 2001
CURRENT ASSETS			
Cash and banks	3,853	5,435	2,684
Trade receivables	62,790	65,857	67,904
Due from subsidiary and associated companies	235	235	235
Other receivables	4,153	4,292	5,238
Inventories	53,088	54,266	46,555
Accrued income and prepaid expenses	609	359	1,614
Own shares	5,907	5,379	3,864
TOTAL CURRENT ASSETS	130,635	135,823	128,094
FIXED ASSETS			
Financial fixed assets:			
Financial receivables	526	602	624
Equity investments	109	110	110
Total financial fixed assets	635	712	734
Tangible fixed assets	48,920	49,601	51,725
Intangible fixed assets	19,027	19,715	18,622
TOTAL FIXED ASSETS	68,582	70,028	71,081
TOTAL ASSETS	199,217	205,851	199,175

Reclassified Consolidated Balance Sheet - Liabilities and shareholders' equity

(figures in thousands of Euro)

	31 March 2002	31 December 2001	31 March 2001
CURRENT LIABILITIES			
Short-term bank borrowings	43,923	46,358	34,297
Current portion of medium/long term debt	12,497	16,885	15,902
Trade payables due to third parties	34,802	38,935	42,469
Due to subsidiary/associated companies	6	6	6
Taxes payable	2,372	2,407	3,239
Other payables	6,904	5,286	7,086
Accrued liabilities and deferred income	720	626	260
TOTAL CURRENT LIABILITIES	101,224	110,503	103,259
MEDIUM/LONG-TERM LIABILITIES			
Medium/long-term debt, net of the current portion	21,883	23,357	18,114
Severance indemnities	6,342	6,200	5,771
Other provisions	4,033	4,183	3,702
TOTAL MEDIUM/LONG-TERM LIABILITIES	32,258	33,740	27,587
TOTAL LIABILITIES	133,482	144,243	130,846
MINORITY INTERESTS IN CAPITAL AND RESERVES	1,727	1,647	8,211
SHAREHOLDERS' EQUITY			
Share capital	12,740	12,740	12,653
Legal reserve	1,365	1,365	1,298
Share premium reserve	18,076	18,076	18,076
Other reserves	27,741	28,206	29,498
Net profit (loss) for the period (*)	4,086	(426)	(1,407)
TOTAL SHAREHOLDERS' EQUITY	64,008	59,961	60,118
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	199,217	205,851	199,175

(*) the figures at 31 March do not include income taxes.

NOTES TO THE QUARTERLY FINANCIAL STATEMENTS

Content and bases of the financial statements

These notes refer to the results of the first quarter of 2002 and have been prepared in accordance with current legislation, with comparative figures for the corresponding period of the previous year as well as for the whole of 2001.

The accounting and consolidation policies used in preparing these financial statements have been applied consistently with the previous year's consolidated financial sheets as of 31 December 2001, except for the following difference:

INCOME TAXES: no provisions have been made against the income taxes of the individual consolidated companies or against deferred tax assets and liabilities pertaining to the period under review, as permitted by CONSOB regulations for the preparation of interim financial statements, which we deemed applicable to this document as well.

These amounts will be determined upon preparation of the financial statements as at 31 December 2002.

This method guarantees consistency in the figures with the consolidated annual report for the previous year, taking into account the above difference in accounting treatment.

Scope of consolidation

The scope of consolidation as of 31 March 2002, unchanged with respect to the financial statements as of 31 December 2001, is made up as follows:

Name	Address	Controlling interest %
CSP International Industria Calze Spa	Via Piubega, 5/c 46040 Ceresara (MN), Italy	Parent Company
E.D.I. S.A.	Rue J.P. Saltiel 02230- Fresnoy Le Grand, France	100%
Le Bourget S.A. (1)	Rue J.P. Saltiel 02230- Fresnoy Le Grand, France	99.996%
S.A.R.L. BUC (2)	Rue J.P. Saltiel 02230- Fresnoy Le Grand, France	95%
SOGED S.A. (2)	Techniparc de la Bastidonne Lot 7 quartier de l'aunome vieille 13400 Aubagne, France	99.87%
Le Bourget Benelux (2)	Rue Reigersvliet 1040 Brussels, Belgium	70.56%
BO.MO. Srl (3)	Via San Martino 8/12 Fraz. Borgo Poncarale 25020 Poncarale (BS), Italy	60%
Lepel Srl	Via Nuova Ponente, 25/b 41012 Carpi (MO), Italy	100%
Sanpellegrino Polska Sp.z.o.o.	Ul. Lodska, 27 95-050 Konstancynow (Lodz), Poland	50%

(1) Owned by E.D.I. S.A.

(2) Owned by Le Bourget S.A.

(3) Owned by SOGED S.A.